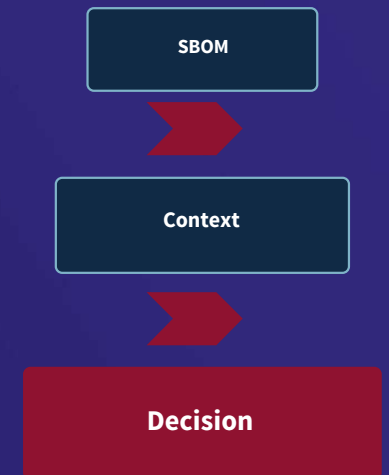




From SBOMs to Decisions: Prioritizing Supply Chain Risk in Time-Bound M&A Reviews

How assessment-side evidence becomes decision-ready for time-bound software diligence.



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- Open source risk, SCA, AppSec, and software supply chain security
- Supports M&A diligence across vulnerabilities, licenses, and provenance
- 11+ years turning software risk into decision-ready findings.

11+ years

OSS / SCA reviews

**M&A technical
diligence**

Supply chain

licenses · vulns · provenance

The M&A Problem

Constraints in a transaction review

Limited visibility
You may not get all the artifacts

Time is fixed
The diligence window is short

Action-forcing decisions
Need to classify risk quickly

Evidence assembled

- SBOMs
- Vulns & EOL
- Code evidence & provenance
- Controls & Patch readiness
- Buyer business impact



Questions from the buyer team

C-Suite

“Any outstanding issues?”

“Can we buy this company? Price?”

Security team

“How is our Day 1 readiness?”

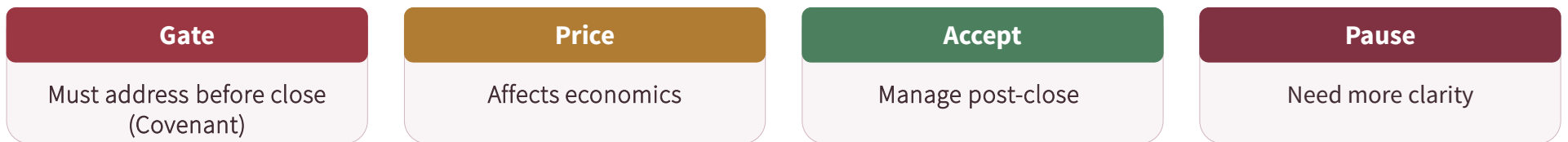
Integration / Engineering team

“How do we integrate this to our product lines?”

Timeline of an M&A review



Likely review outcomes



Generating Inventory

SBOMs are necessary, but not sufficient

SBOM

COMPONENT **openssl 3.x**

DEPENDENCY **log4j 2.x**

TRANSITIVE **curl / protobuf**

INTERNAL **proprietary-lib**

Visibility into what is inside the product.

Decision Context still matters

The SBOM becomes useful when surrounded by practical evidence.

- 1 **Where is the component used?**
Customer-facing? Revenue-critical? Internal-only?
- 2 **Is the component shipped?**
In product? In artifact? In deployment path?
- 3 **Is the affected code reachable?**
Executed? Internet-facing? Controlled environment?
- 4 **Where did the code come from?**
Source, build system, or copied snippet?
- 5 **Can the issue be fixed?**
Owner identified? Verified mitigation timeline?

Decision Support

- 1 **Context**
Product relevance mapping
- 2 **Confidence**
Evidence-based verification
- 3 **Actions**
Buyer-ready next steps

An SBOM provides visibility; the evidence stack makes it decision-ready.

Validating the Inventory

1

Coverage gaps

Build-time, runtime, container, or vendored code is missing.

2

Noisy vulnerability mapping

Control large volumes of CVEs in unaffected code paths.

3

License ambiguity

Check source notices and LICENSE files, package metadata and other disclosed components

4

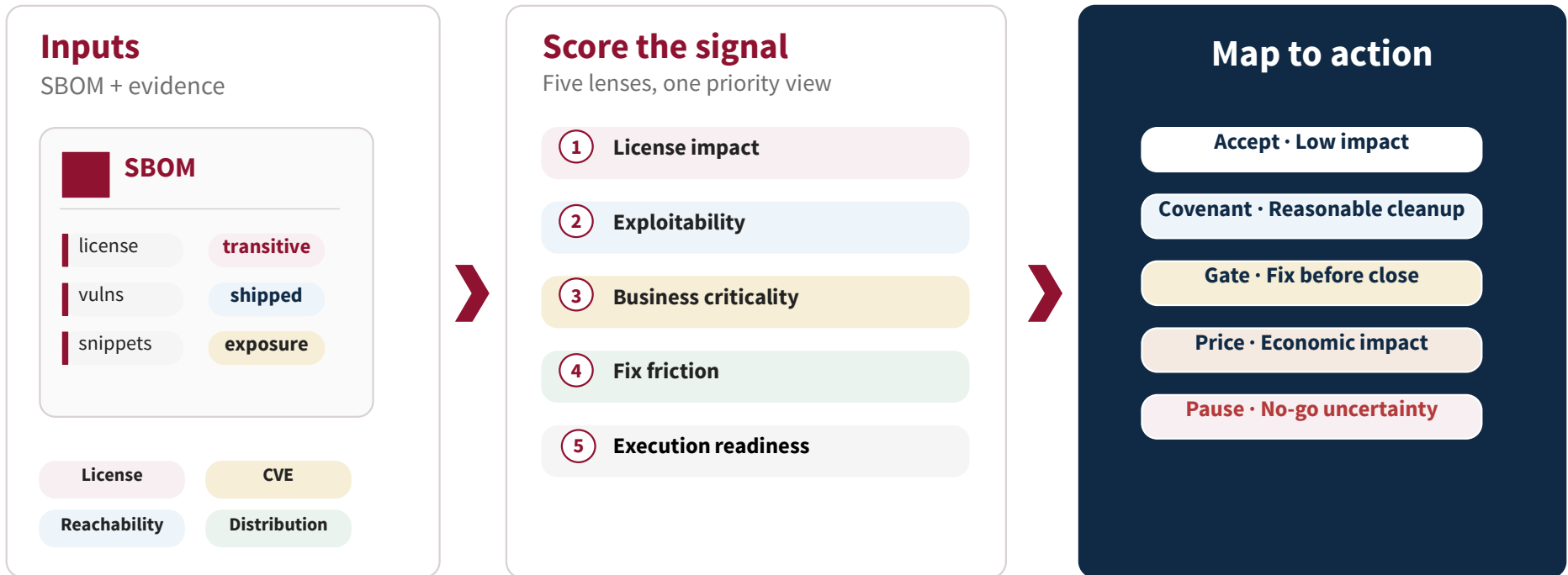
Missing usage context

Map component to products, artifacts and owner.

Prioritize Deal Risk

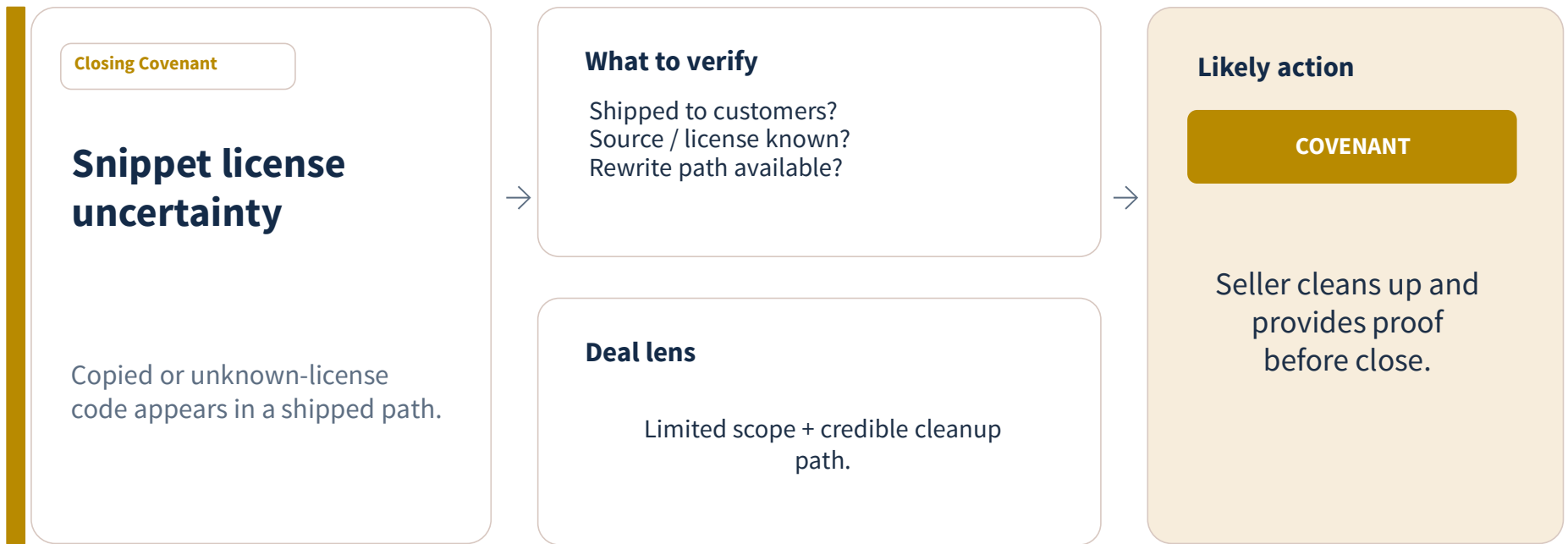
TRIAGE MODEL

CVE volume and license labels are inputs – deal impact determines priority.



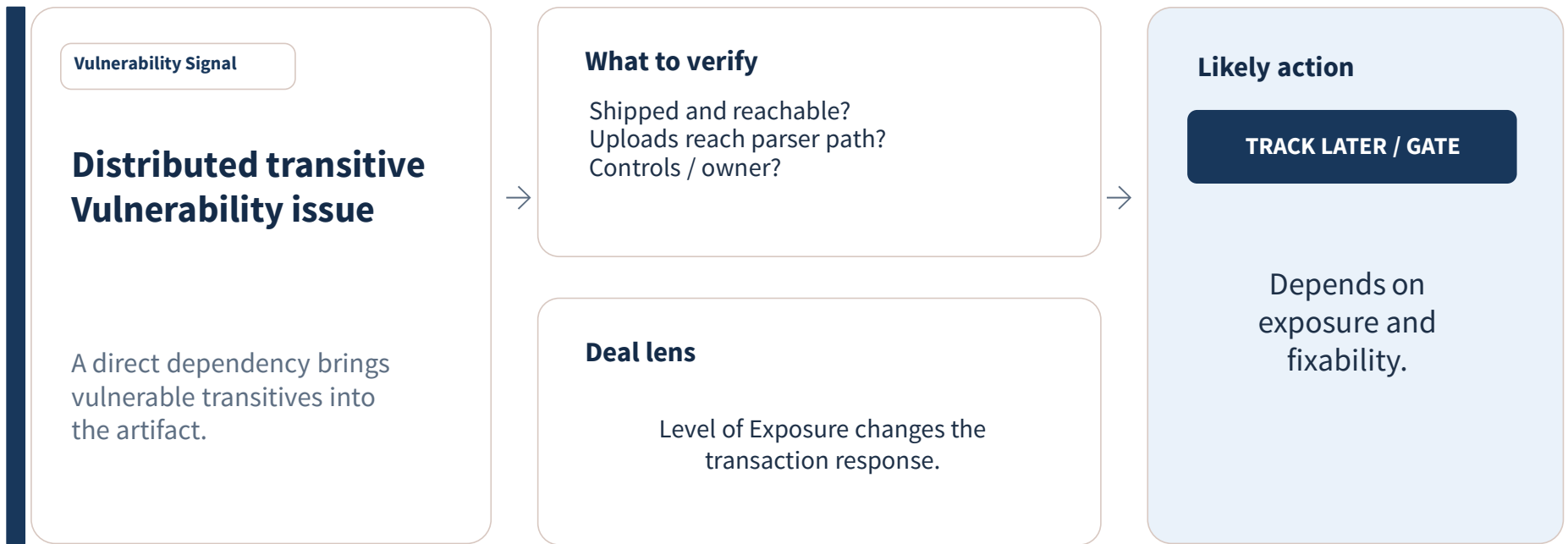
Examples: Turning Findings into Actions

Issue #1: Code Snippets from unknown licensed blog articles



Examples: Turning Findings into Actions

Issue #2: Apache Tika -> Apache Commons Compress transitive vulnerability



Examples: Turning Findings into Actions

Issue #3: Redis -> Valkey Replacement Path

Gate Before Close

Vuln-license conflict with alternatives

Objective: to stay away from the restrictive SSPL.

A safer path improves license obligations but changes security posture.

What to verify

Legacy vs supported path
Commercial / license impact
Viable replacement path?

Deal lens

The fix path can change future product constraints.

Likely action

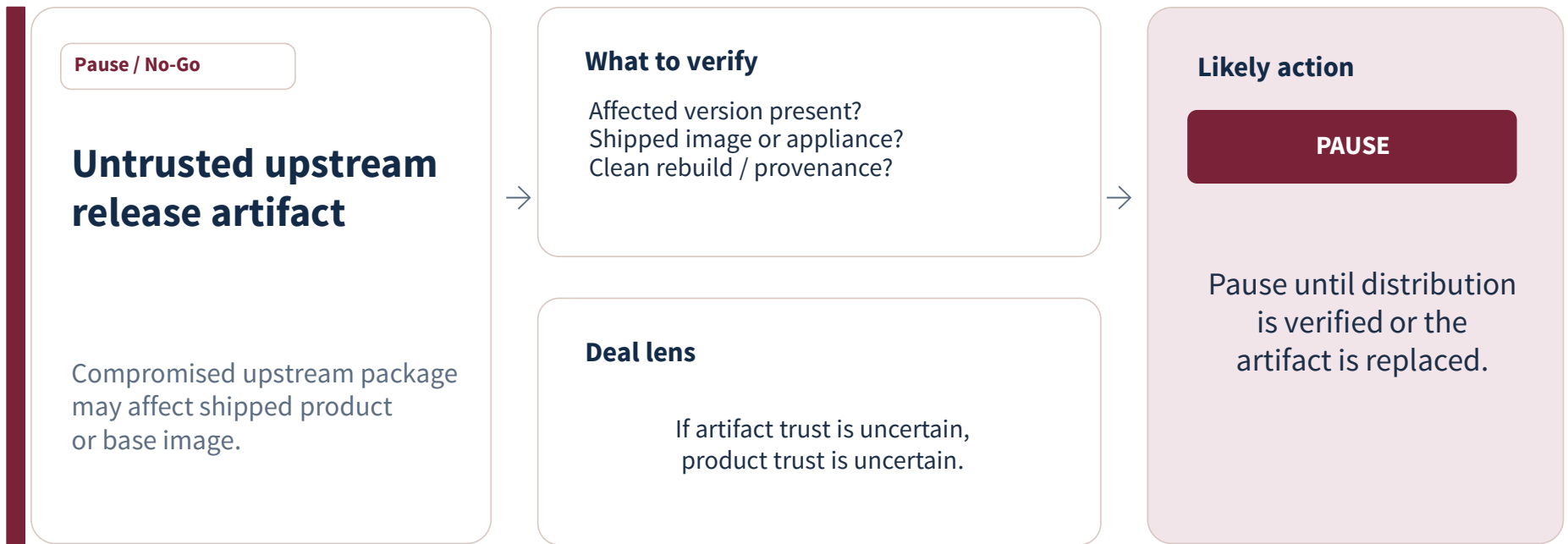
GATE BEFORE CLOSE

Resolve the replacement path before close.



Examples: Turning Findings into Actions

Issue #4: XZ Utils / liblzma artifact trust



What a Decision-Ready Output Looks Like

IMPORTANT: Legal-safe Remediation actions: evidence + implications + options, not conclusions

1 Portfolio view
What product or workflow is affected?

2 Risk rationale
Why does it matter to the deal?

3 Required action
What must happen before or after close?

Issue	Risk	Description	Deal relevance	Action
Code snippet license uncertainty	Yellow	Unknown-license snippets in shipped code	Needs provenance + distribution review	Covenant + proof of cleanup
Shipped transitive vulnerability	Yellow	Vulnerable transitive in shipped artifact	Exposed risk if shipped and reachable	Remediate, price, or gate
Vuln-license conflict with alternatives	Yellow	Safer path changes license / commercial posture	Security fix can alter product direction	Gate close on replacement path
Untrusted upstream release artifact	Red	No credible owner or near-term fix	Close timing + viability concern	Pause until disproven or cured

Where OpenSSF Helps the Analysis

OpenSSF projects enrich the evidence stack: from SBOM coverage to posture and provenance signals.

Review level	Question addressed	OpenSSF project	How it helps
1 Software inventory	What is in the product?	BOMCTL	Bridges the gap between SBOM generation and analysis tools.
2 Dependency context	How do components connect and propagate?	GUAC	Connects SBOMs, dependencies, and attestations into a queryable graph.
3 Security posture	Health checks?	Scorecard + Allstar	Adds project-hygiene and control signals to posture review.
4 Provenance & trust	Can the artifact be trusted?	SLSA + Sigstore	Brings provenance, signing, and build-integrity evidence.
5 Remediation guidance	What does good look like going forward?	OSPS Baseline	Provides a practical baseline for gaps and remediation direction.

Thank you
Q&A

Connect on LinkedIn

Continue the conversation on SBOMs and software supply chain risk.



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