



Ways To Level up OSPO

Knowledge and Strategies From Local Meetup Japan

OSPOCon Track!

**OSPOjp: Ways To Level up OSPO
Stages With Knowledge and
Strategies From Local Meetups Japan**



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Chief Open Source
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Cybertrust Japan Co.



Ana Jimenez

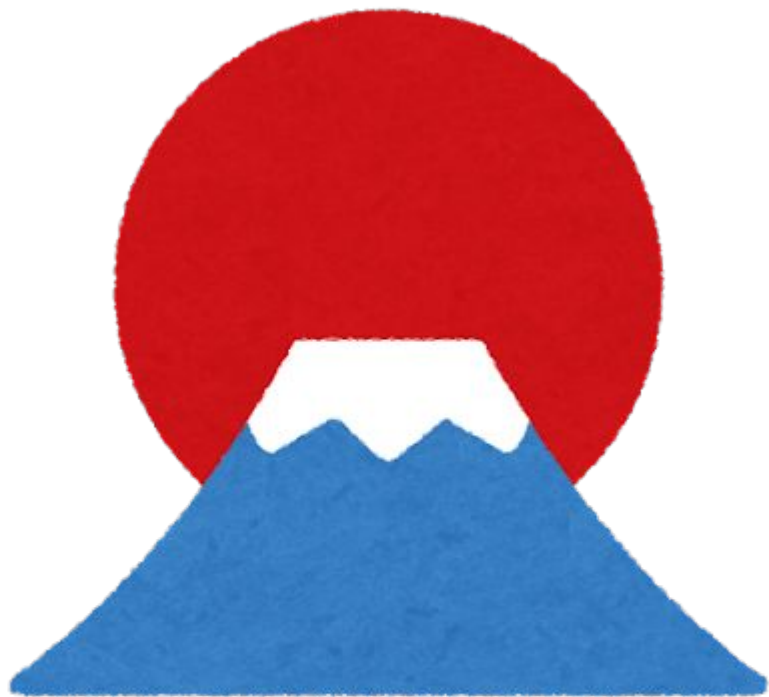
Senior Project Manager,

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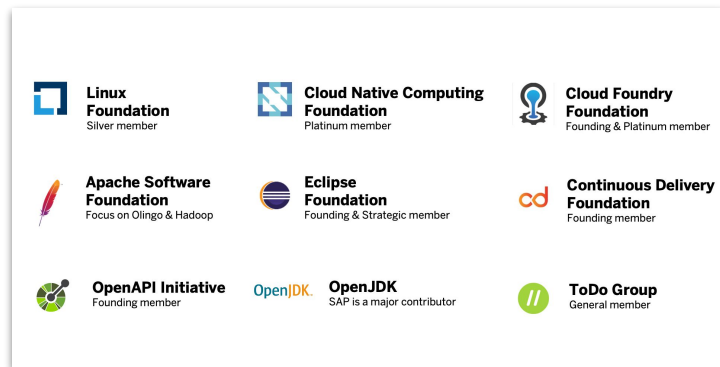


Overview

More companies overseas understand the associated risks of underinvestment and innovation speed opportunities and makes direct contributions to OSS projects

多くの企業が、投資不足のリスクとイノベーション加速の機会を理解し、OSSに直接貢献している

Europe	India	China	US	South Korea
SAP: Cloud Foundry, Eclipse Foundation, CNCF	Infosys: Hyperledger, OpenChain (LF)	Tencent: Kubernetes, TARS, other CNCF projects	Google: CNCF projects, TensorFlow	Samsung: ONAP, CNCF projects
Siemens: Eclipse IoT	Wipro: CNCF projects, FINOS projects, etc	Ant Group: CNCF projects, Apache Software foundation projects, FINOS projects	Microsoft: TypeScript	LG Electronics: Automotive Grade Linux projects
Ericsson: ONAP, CNCF projects			Meta: React, PyTorch	
Nokia: Open RAN, CNCF projects		Huawei: Open Infra projects, ONAP, CNCF projects	Amazon: OpenSearch, CNCF projects	
BMW, Daimler, Volkswagen: Automotive Grade Linux projects, Eclipse SDV				



[Source: SAP OSS partnerships](#)

Many orgs have no overall open source strategy (or it's limited to licensing & compliance)

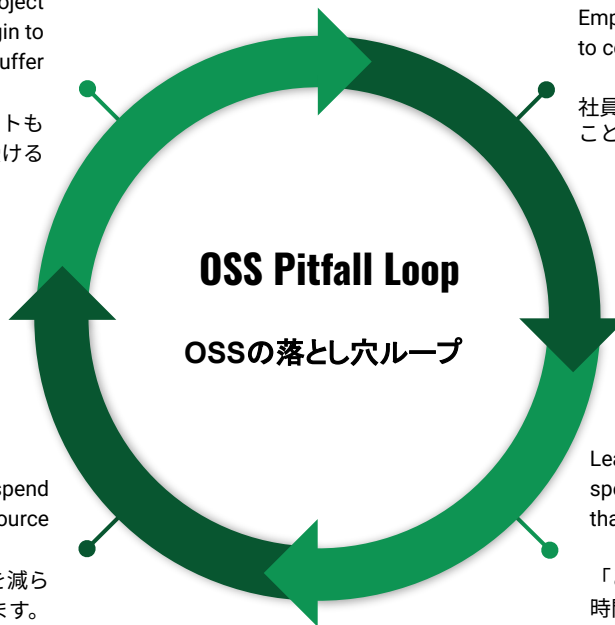
Employees are frequently encouraged to contribute to open source without proper guidance about how to demonstrate the value of these efforts



Both the open source project
AND the organization begin to
suffer
オープンソースプロジェクトも
組織もダメージを受ける

Employees are encouraged
to contribute more to OSS

社員がOSSにもっと貢献する
ことを推奨しています



Employees are told to spend
less time on open source

社員はOSSにかかる時間を減ら
すように言われています。

Leadership asks: "Why are we
spending time on something
that doesn't help us?"

「どうして役立つに
時間を使っているの？」

Holistic OSS Strategy

THE 2025 STATE OF OSPOS AND OPEN SOURCE MANAGEMENT

85% of organizations gained **INCREASED INFLUENCE** within open source ecosystems due to having an OSPO.



THE 2025 STATE OF OSPOS AND OPEN SOURCE MANAGEMENT

89% of organizations report improved **DEVELOPER EXPERIENCE** through their OSPO initiatives.



THE 2025 STATE OF OSPOS AND OPEN SOURCE MANAGEMENT

88% of organizations perceive improved **SOFTWARE QUALITY AND SECURITY** as an impactful outcome of having an OSPO.



翻訳のコントリビューターについて

武藤 周



NEC ソリューションイノベーション株式会社に入社以来、20 年以上を Web アプリケーション開発者として従事、2015 年より OpenStack Dashboard と関連プロジェクトに貢献し、幾つかのプロジェクトのメンテナーを歴任、2018 年からは Kubernetes Dashboard に貢献し、メンテナーに就任、さらに Kubernetes SIG UI Chair を務めてきました。コントリビューターとして、メンテナーとして、オープンソースの文化に触れ、世界中の開発

者とコラボレーションする中で大変素晴らしい刺激を得てきました。現在は、その文化や経験を社内に伝えるべく OSPO の知識を蓄え、実践に向けて奮闘している途中です。

OSPO ブックの翻訳は、知識獲得だけでなく、コントリビューターの流儀をもって貢献させていただきました。

高田 新山



IT 企業の OSPO 兼 iOS エンジニア。これまで受託開発、ベンチャー、現所属企業にて Swift、Java、PHP、C#、JavaScript などの開発に携わってきました。2025 年 4 月より OSPO として本格的に活動を開始しています。個人の活動としては、Swift コンパイラへの貢献や Apple 公式 Swift 言語ガイド日本語版 Web サイトの運営に加え、『Good Code, Bad Code』、『ストーリーコードナー』、『Looks Good To Me』など、5 冊の英語技術書の翻訳出版

実績があります。OSPO ブックの翻訳は、OSPO としての知識習得を加速させるため、また、これまでの翻訳経験を活かし、言語の壁に直面する方々の学習を支援したいという思いから貢献しました。



What are OSPO local Meetups?

- Provide a forum for like-minded professionals to share knowledge and experience on OSPOs and Open Source Management within specific regions
- Led by TODO/LF Ambassadors

Japan



OSPO Community

Latin America



OSPO Community

China

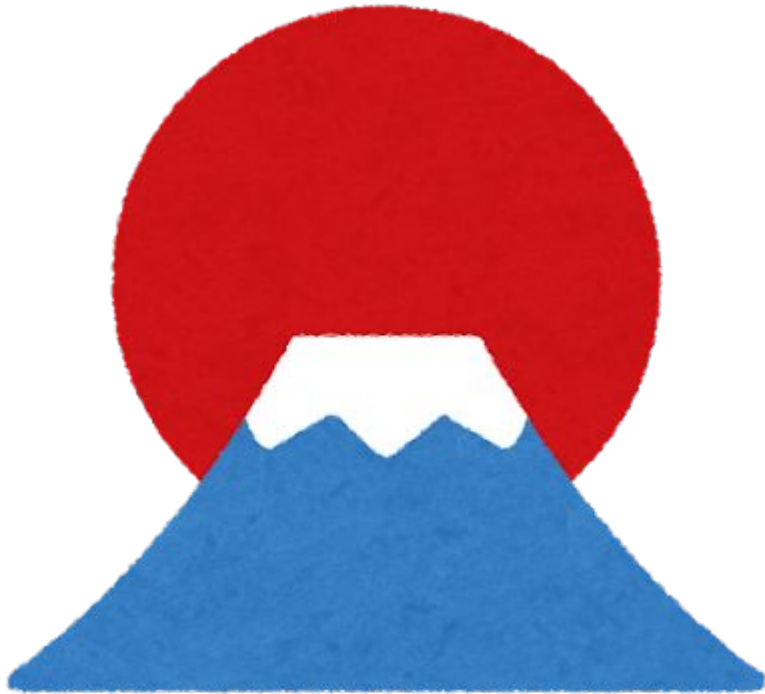


OSPO Community

Finland



OSPO Community



OSPOjp Group



About OSPO Japan



チャプター イベント ログイン

Official chapter under Linux Foundation:
<https://community.linuxfoundation.org/ospo-local-meetup-japan-japanese-speaking/>

Japanese speaking members, from
TODO Group, OpenChain Japan WG,
CNCJ, and more LF projects discussing
about OSPO and OSS



Asia

OSPO Local Meetup - Japan (Japanese Speaking)

参加

[OSPO-JP]

OSPO ローカル ミートアップは、日本のオープンソース プログラム オフィスの状況について話し合い、組織内でのオープンソース戦略の採用を促進します。TODO GroupとOpenChain Japan WGによるサポート。

第2金曜: Strategy & Hosting / リーダー 鈴木さん

第4金曜: OSPO立上げ & FAQ作成 / リーダー 大和田さん

OSPO Local Meetup to discuss the status of Open Source Program offices in Japan, and foster the adoption of an open source strategy within organizations. Supported by TODO Group and OpenChain Japan Working Group.

2nd Friday: Strategy & Hosting / Leader Suzuki

4th Friday: OSPO Launch & FAQ / Leader Owada

※ 以下のサイトにリンクがある Slack の "10_ospo-sg" チャンネルにてコミュニケーションしています
<https://openchain-project.github.io/OpenChain-JWG/>





How did we start?

- Japan has good Open Source community under OpenChain
- OSPOsg had discussed GGI (Good Governance Initiative) document at first
- We found TODO Group Local Meetup Framework and decided to start it
- Sony became TODO Group member for OSPOjp 2022



Planning : 渡邊



FAQ : 島



Education : 小泉



Promotion : 遠藤



Automation : 小保田



Automation : 忍頂寺



OSPO : 茂田井



OSPO : 大和田

Sub Group

Planning

FAQ

Supplychain

Education

SBOM

Promotion

Automation

OSPO



2023.2.10 @ Yokohama Socionext

2023.10.6 @ Kyoto Socionext

2023.12.4 @ Tokyo Midokura

2024.6.28 @ Tokyo Kioxia

2024.10.18 @ Osaka Daikin

2025.1.10 @ Tokyo Midokura

2025.9.10 @ Tokyo Sios

Total 62 Times meetups.

Including 7 Times in-person meetups at various places with various companies' support.

Most active OSPO
local community
in the world !!



Our Structure & Discussion Topics



OSPO Local Meetup to discuss the status of Open Source Program Offices in Japan, and foster the adoption of an open source strategy within organizations. Supported by TODO Group and OpenChain Japan Working Group.

Strategy &
Hosting

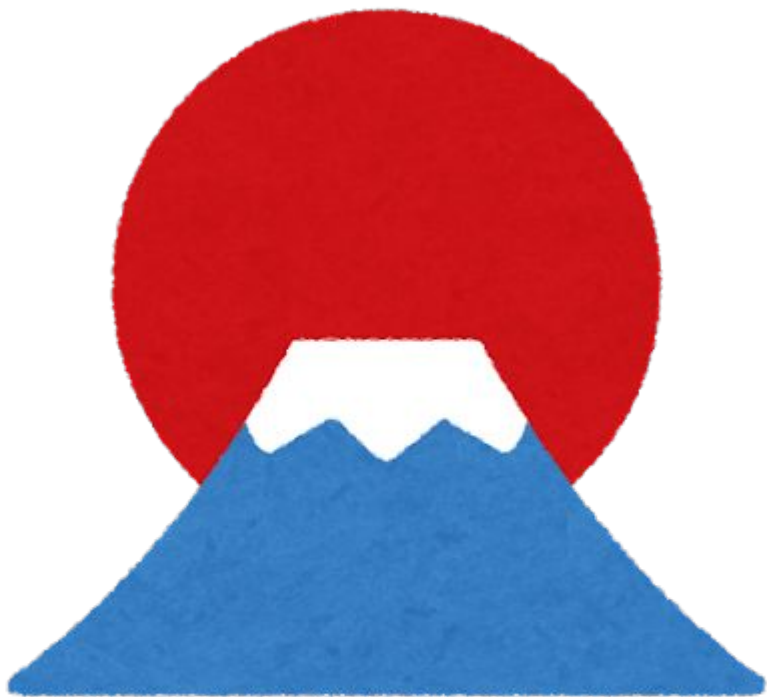
Leader Motai => Suzuki
2nd Friday every month

OSPO Launch
& FAQ

Leader Owada
4th Friday every month

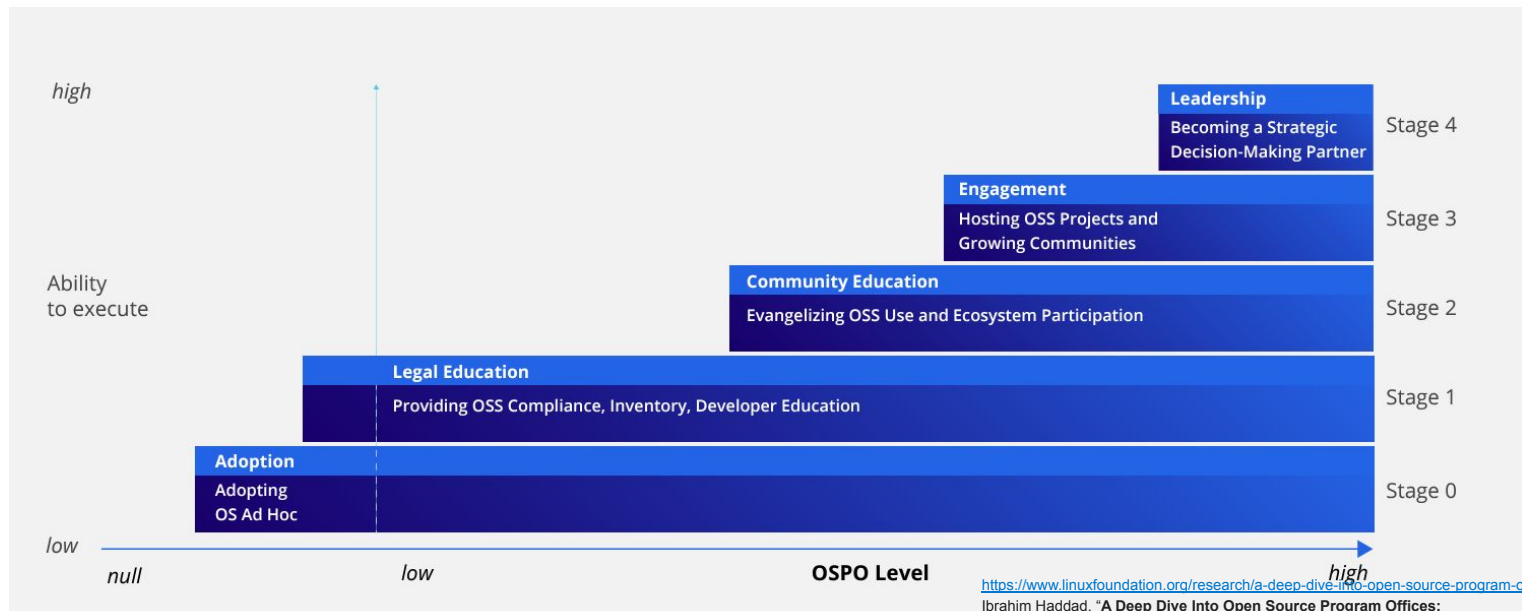


You will see our discussion and outcome soon.
Some of them are in the OSPO Book also.



OSPO Evolution

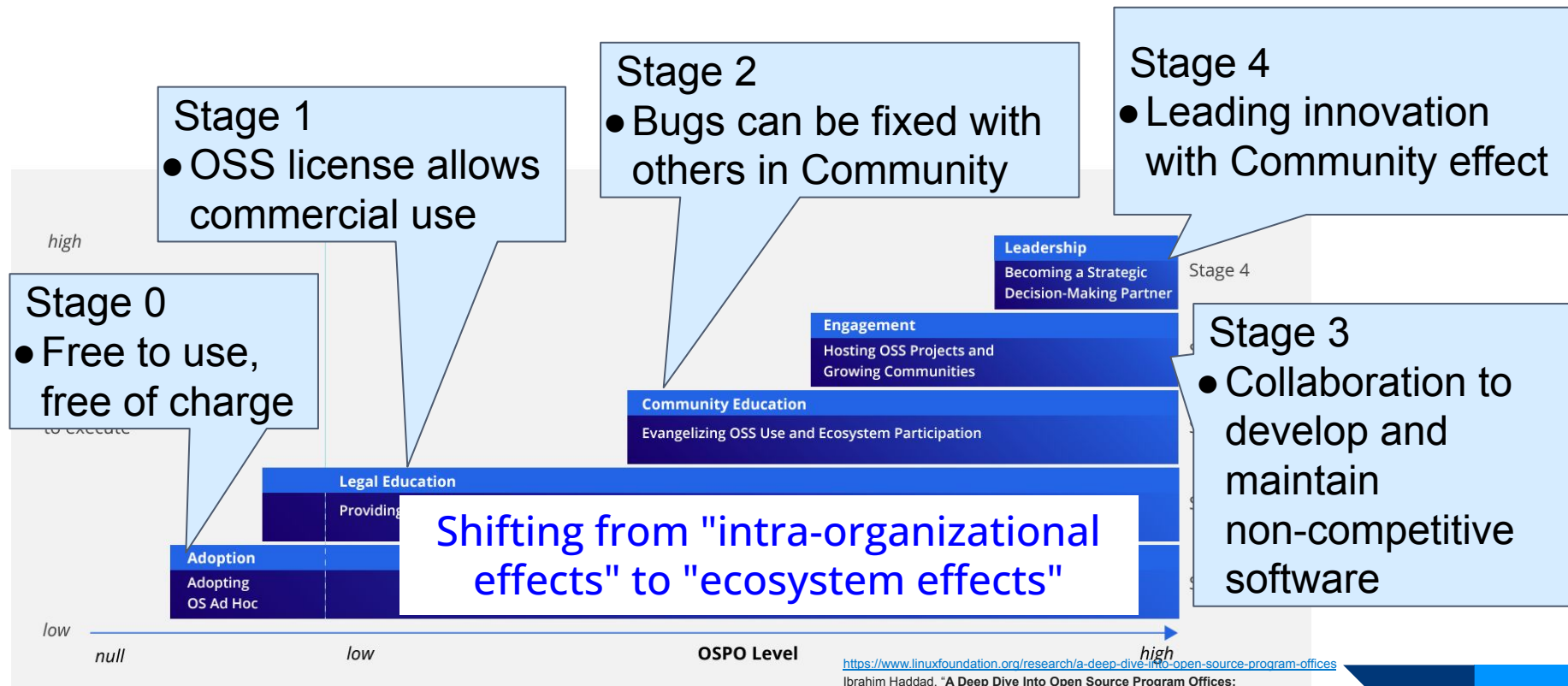
Maturity model of OSS / OSPO activities



<https://www.linuxfoundation.org/research/a-deep-dive-into-open-source-program-offices>

Ibrahim Haddad, "A Deep Dive Into Open Source Program Offices: Structure, Roles, Responsibilities, and Challenges" foreword by Chris Aniszczyk, August, 2022

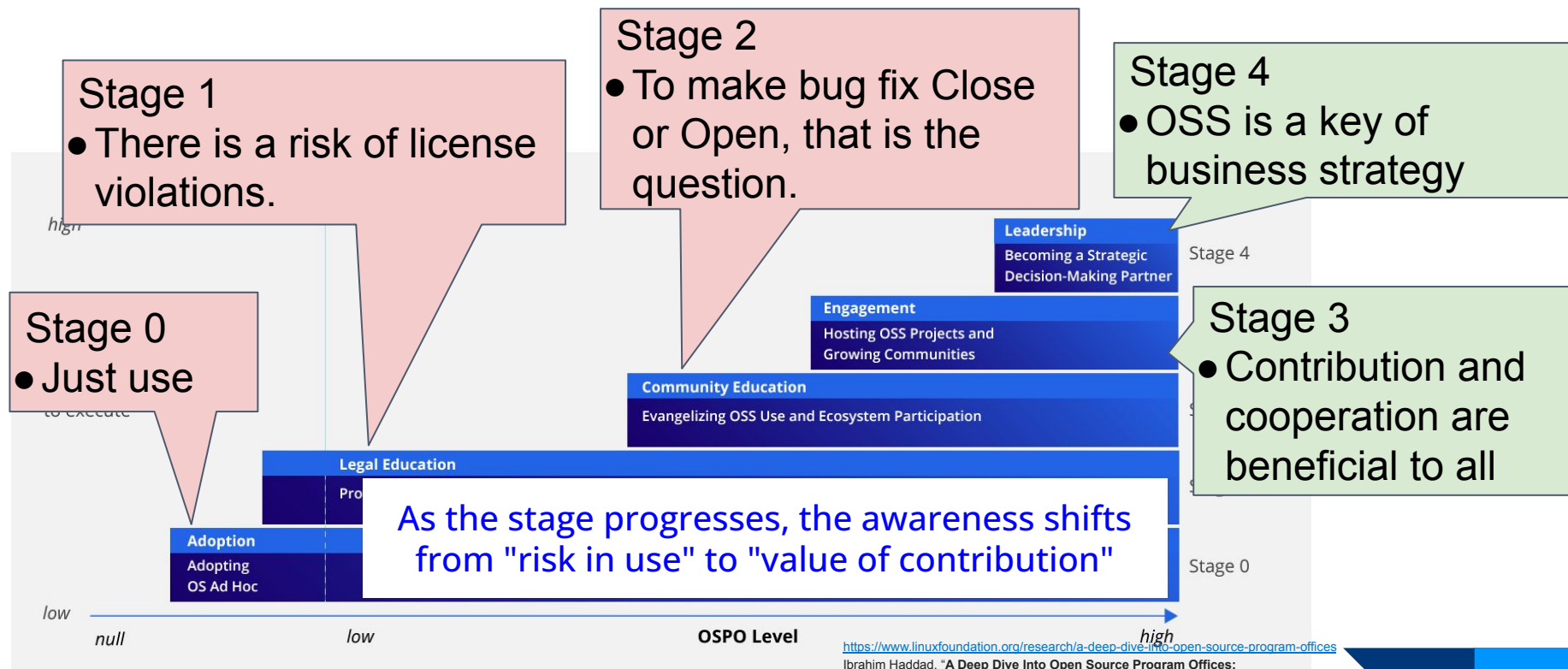
Benefits of OSS and OSS community activities



<https://www.linuxfoundation.org/research/a-deep-dive-into-open-source-program-offices>

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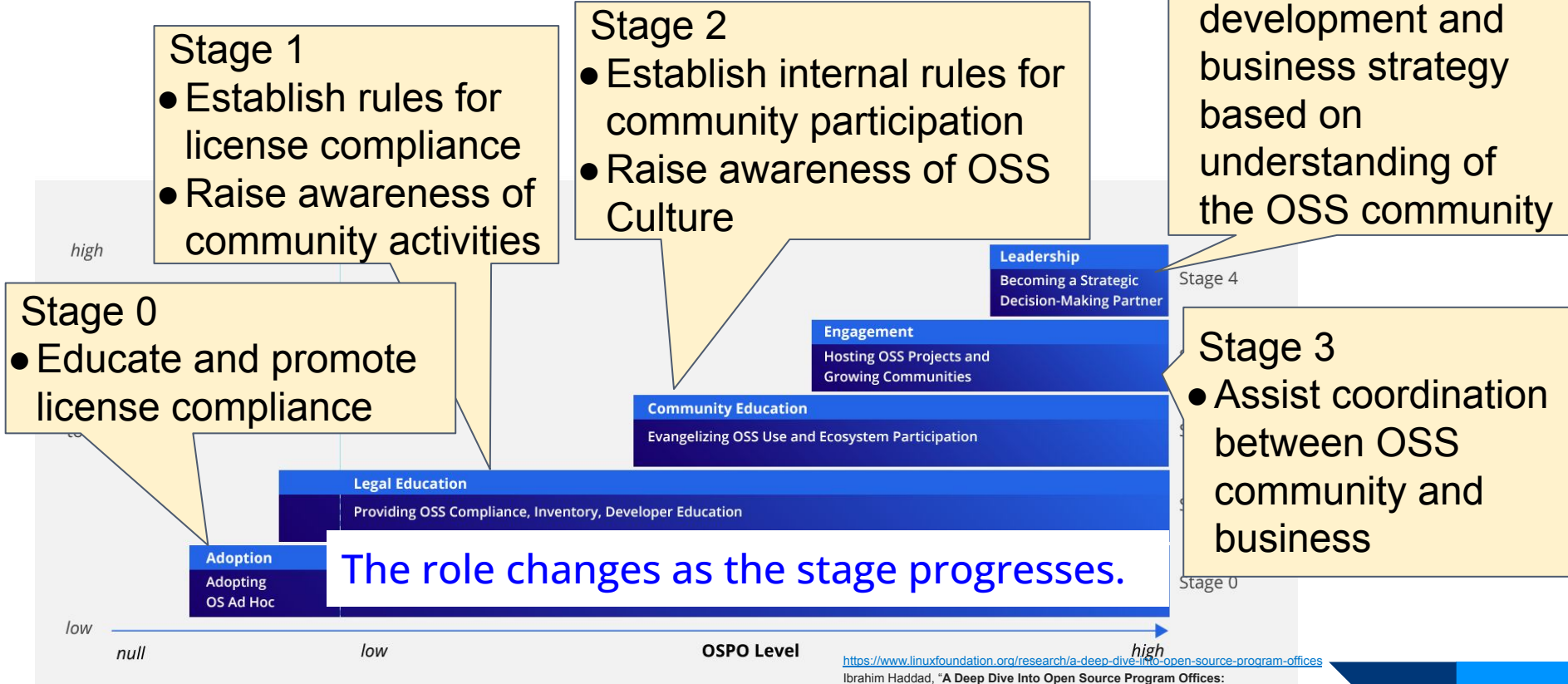
Change in mindset toward OSS



<https://www.linuxfoundation.org/research/a-deep-dive-into-open-source-program-offices>

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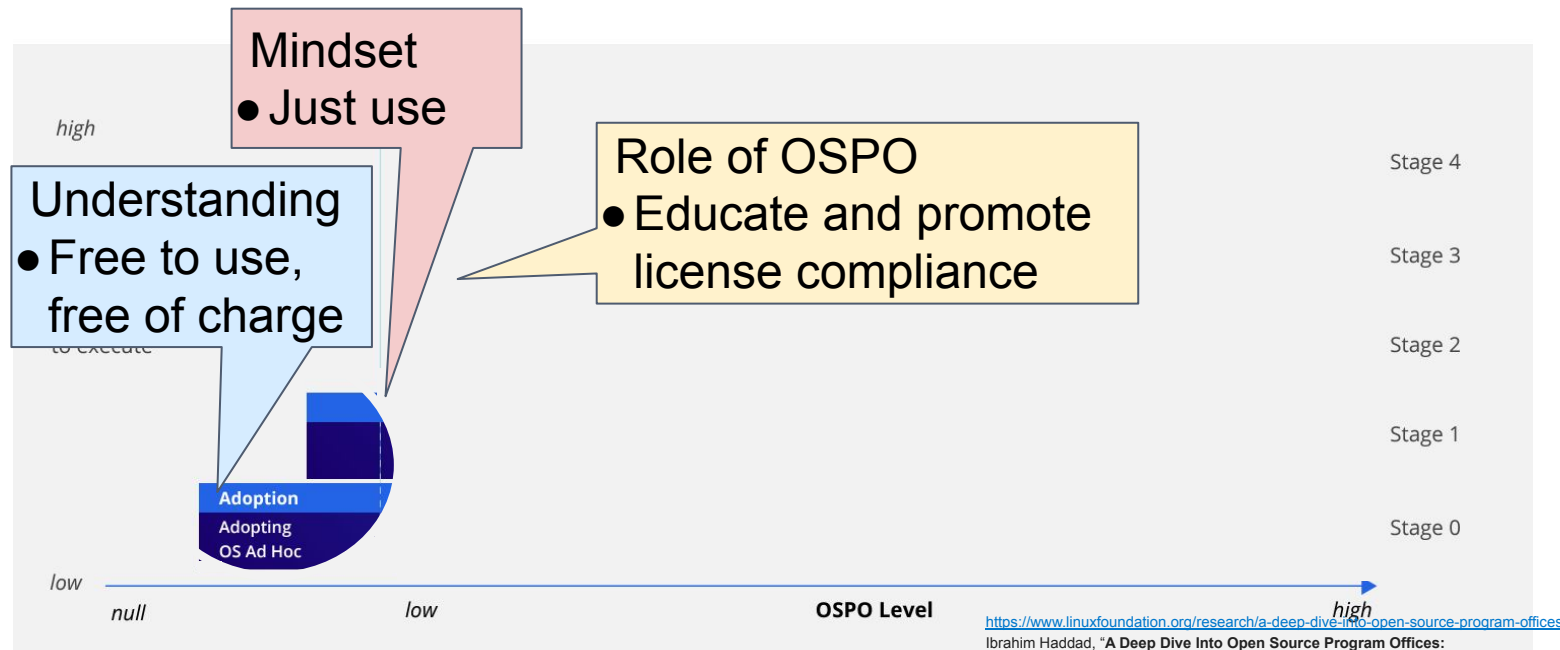
Role of OSPO



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Changes in the Role of OSPO by Stage: Stage 0

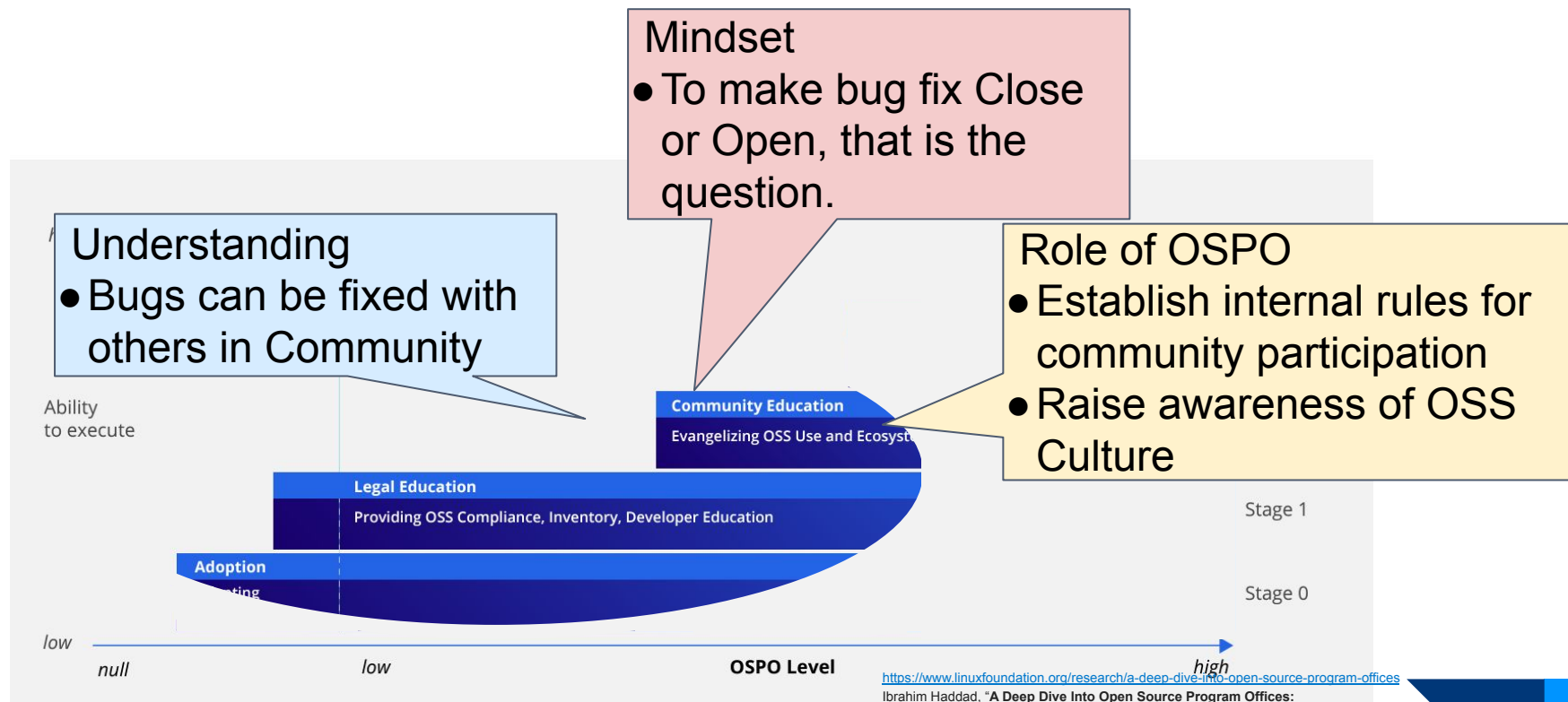


<https://www.linuxfoundation.org/research/a-deep-dive-into-open-source-program-offices>

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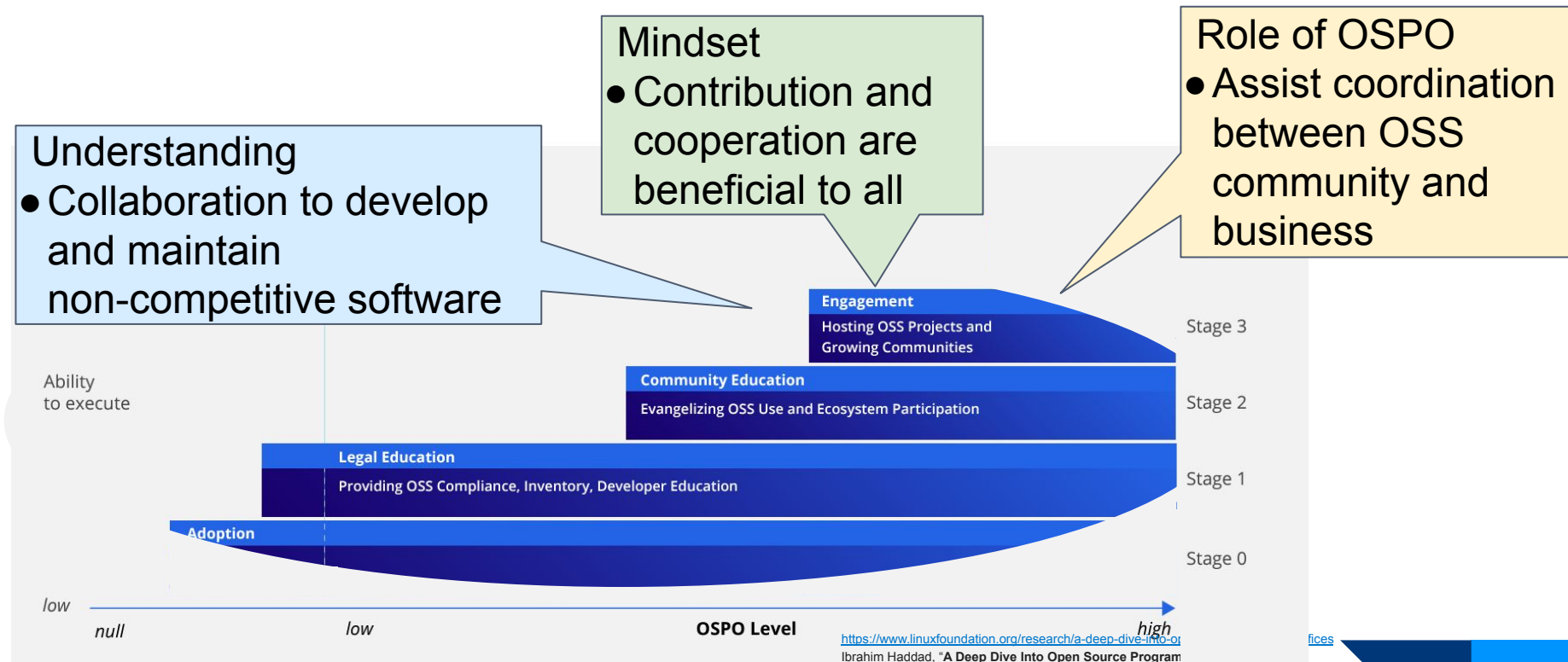
Changes in the Role of OSPO by Stage: Stage 2



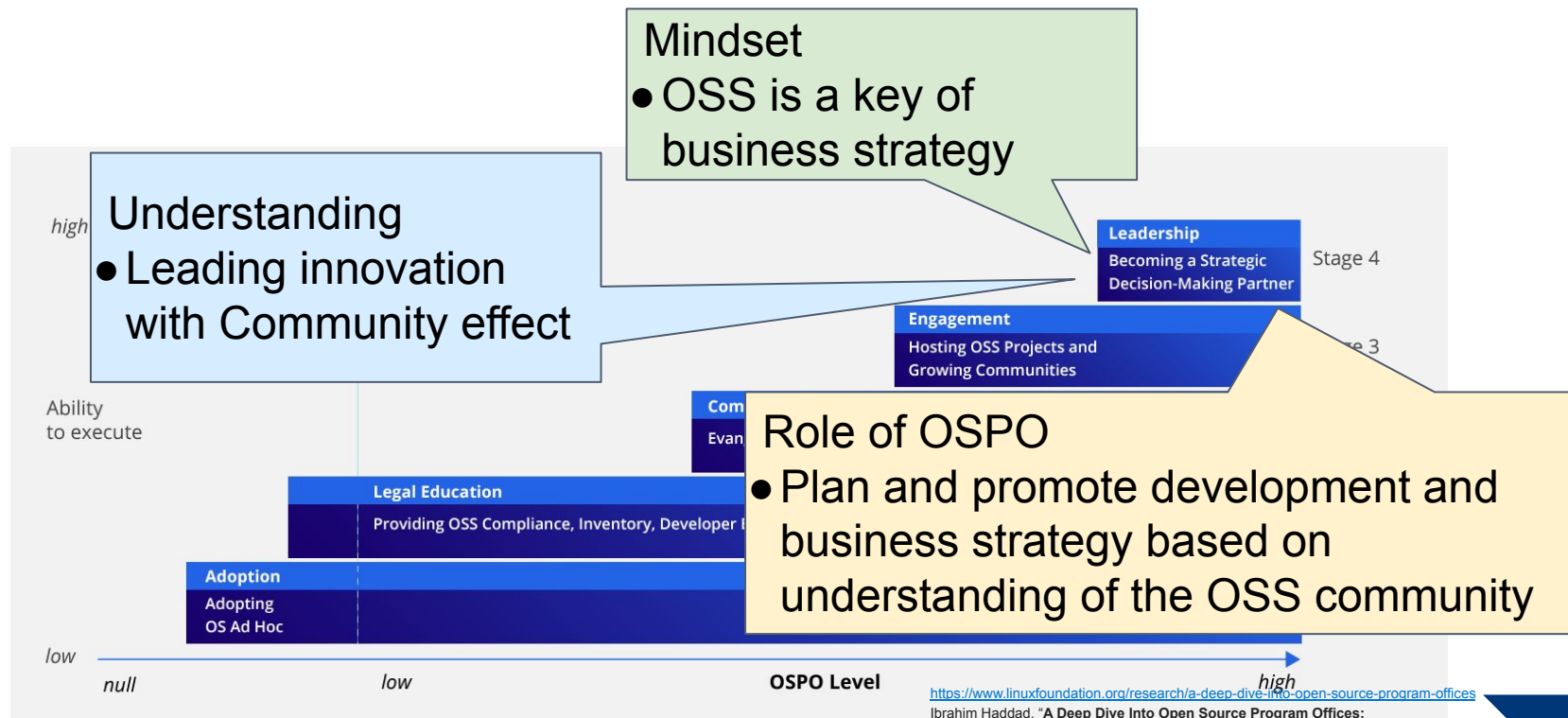
<https://www.linuxfoundation.org/research/a-deep-dive-into-open-source-program-offices>

Ibrahim Haddad, "A Deep Dive Into Open Source Program Offices: Structure, Roles, Responsibilities, and Challenges" foreword by Chris Aniszczyk, August, 2022

Changes in the Role of OSPO by Stage: Stage 3



Changes in the Role of OSPO by Stage: Stage 4

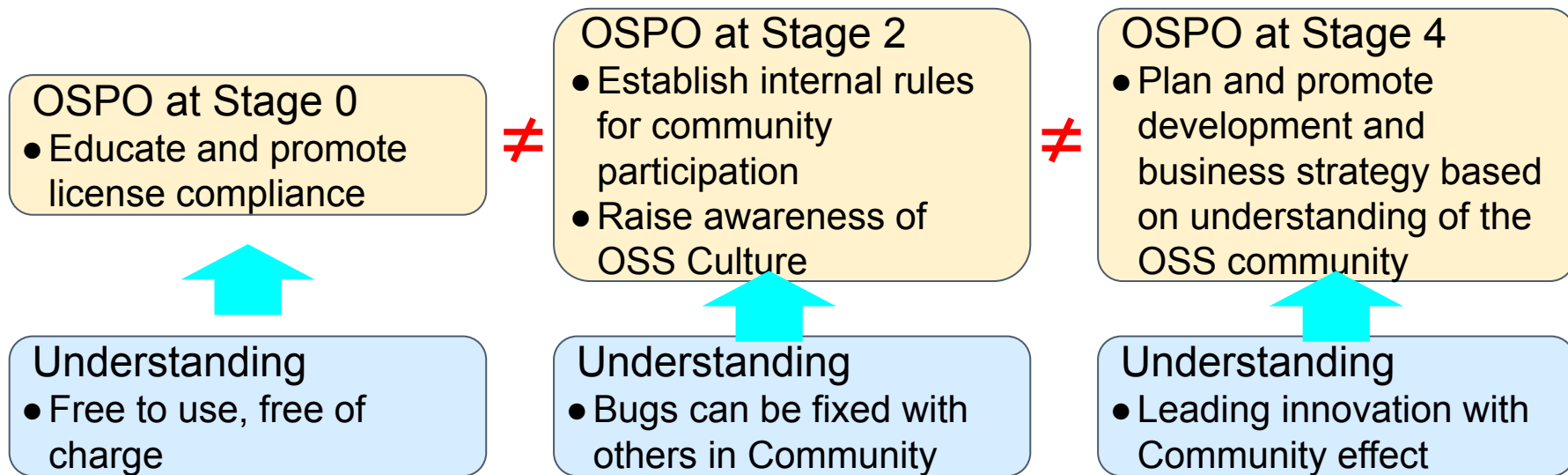


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Your OSPO is not My OSPO

- The role of OSPO depends on the organization's understanding of OSS



Role of OSPO



*OSPO Flower - OSPO Book:
<https://ospobook.todogroup.org/03-chapter/>

- OSPO promotes adaptation to the changes caused by OSS
 - Be compliant with OSS license
 - Adapt to the development and maintenance ecosystem of the OSS community etc.
- OSPO needs to work with both internal divisions and external communities
 - Various activities/challenges to various stakeholders

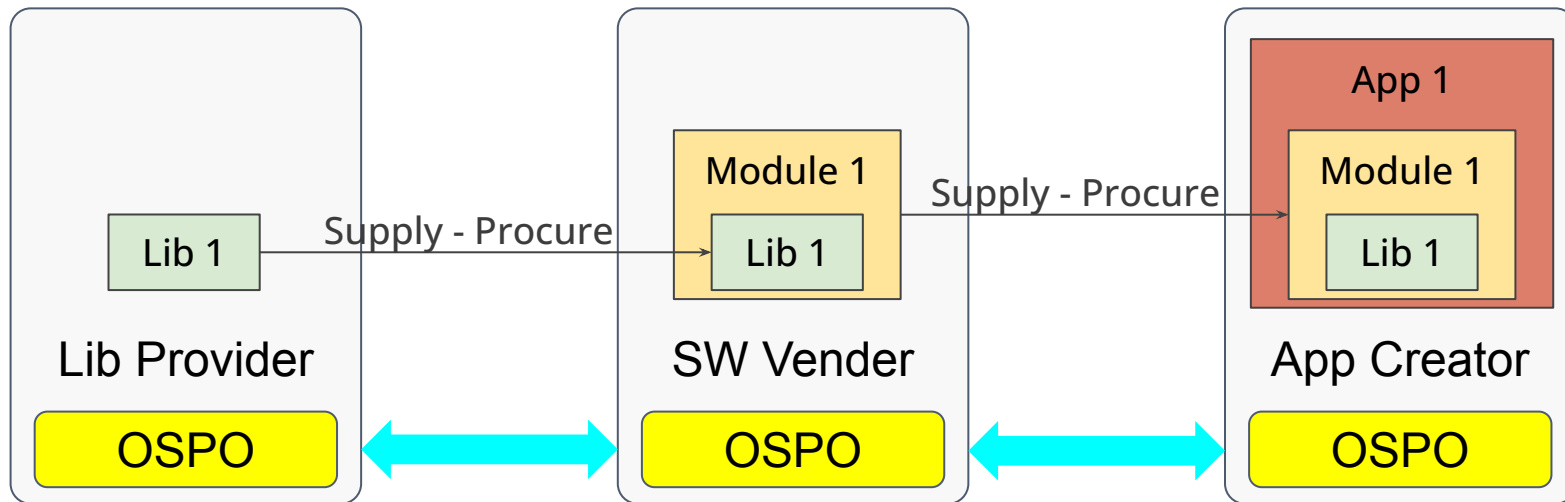
Example of OSPO Challenges from OSPOjp discussion

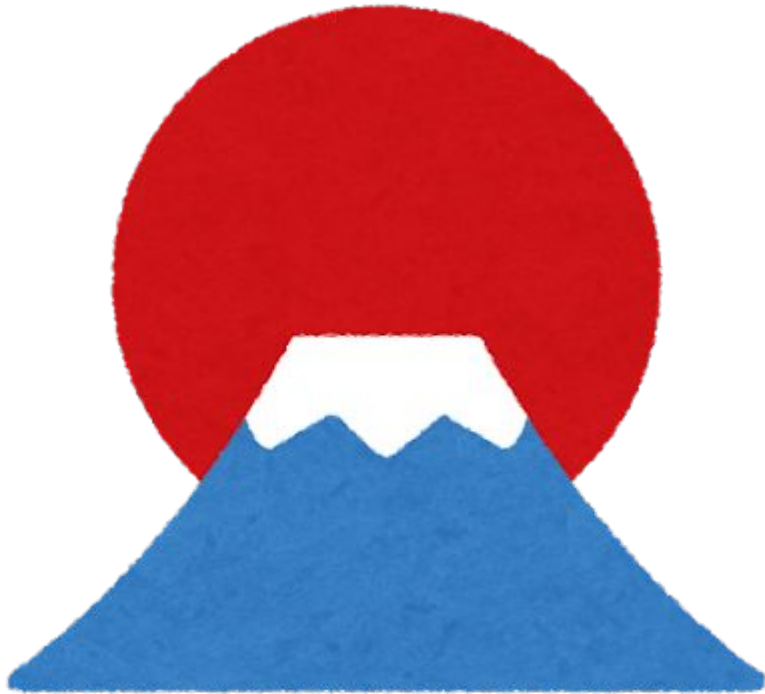
- Priority of challenges is different in each organization

Compliance	Operations	Ecosystem Strategy	Education / Culture
• Achieving total license compliance for software procurement, development, release, and support • Creating checking systems, rules and education material for compliance • Handling OSS incoming and outgoing supply chain • Contract negotiation related to OSS • OSS and related asset management: SBOM	• OSPO activities are anywhere and anyway OSS is treated • OSPO's job is to get all members in organization to do these challenges • Responding to inquiries from outside the organization	• Contributing to OSS as business activities • Collaboration between in-house R&D and OSS community • Following the movement of the world of OSS • Our actions can change the world of OSS • Consistency of OSS upgrade with in-house software and hardware maintenance	• The members who don't do software development think they have nothing to do • Education must cover software development, copyright, supply chains, open collaboration and ecosystems • Need to choose appropriate explanation to fit the member's understanding of OSS • Each member's understanding of OSS is different

My OSPO is for Your OSPO

- OSPO activities are beneficial not only to its own company but also to the companies around.
- Advantages of cooperation among OSPOs exist: Here is the purpose of “OSPO Japan”





Expert-led Panel Q&A

OSPOCon Track!

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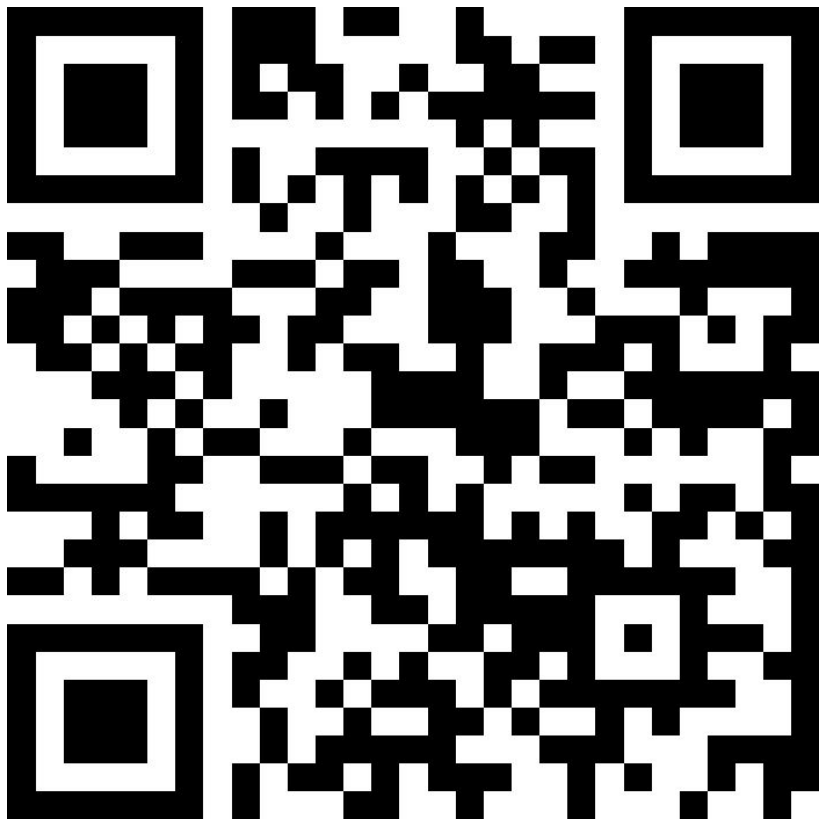
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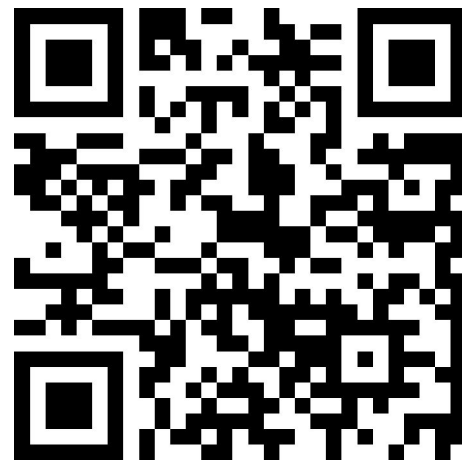


Code#1117170
<https://app.sli.do>

Question 1

“Your OSPO is not My OSPO”,
**Where does your
OSPO aim to be?**

- missions and members



Question Form:

Code#1117170

<https://app.sli.do>

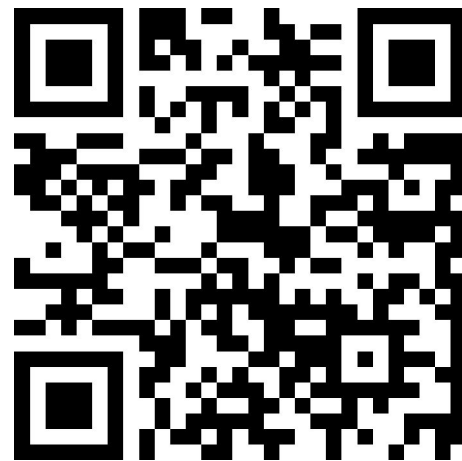
Question 2

Role of OSPO Stage3:

Assist coordination between OSS
Community and Business

**What are your activities
as **bridge**?**

- Actual Use Case, or
- Best-practice



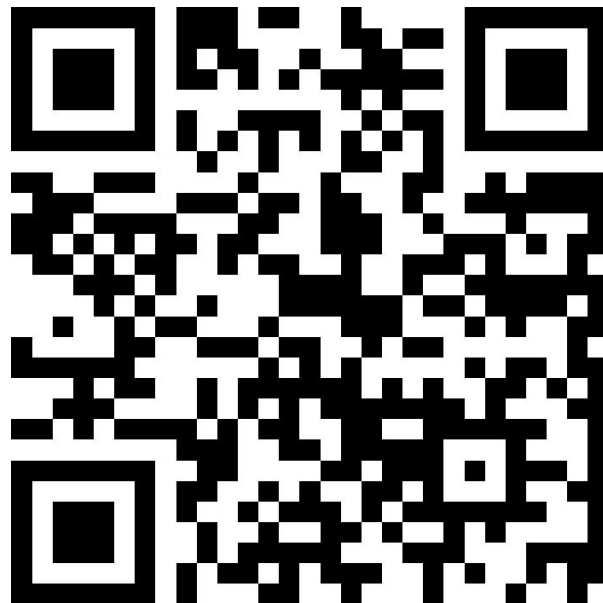
Question Form:

Code#1117170

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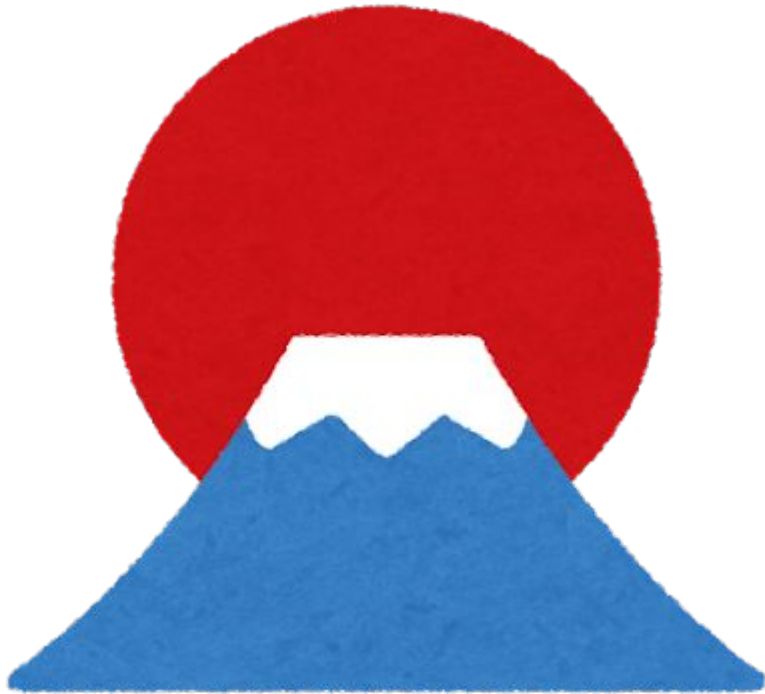
Question 3

Question from



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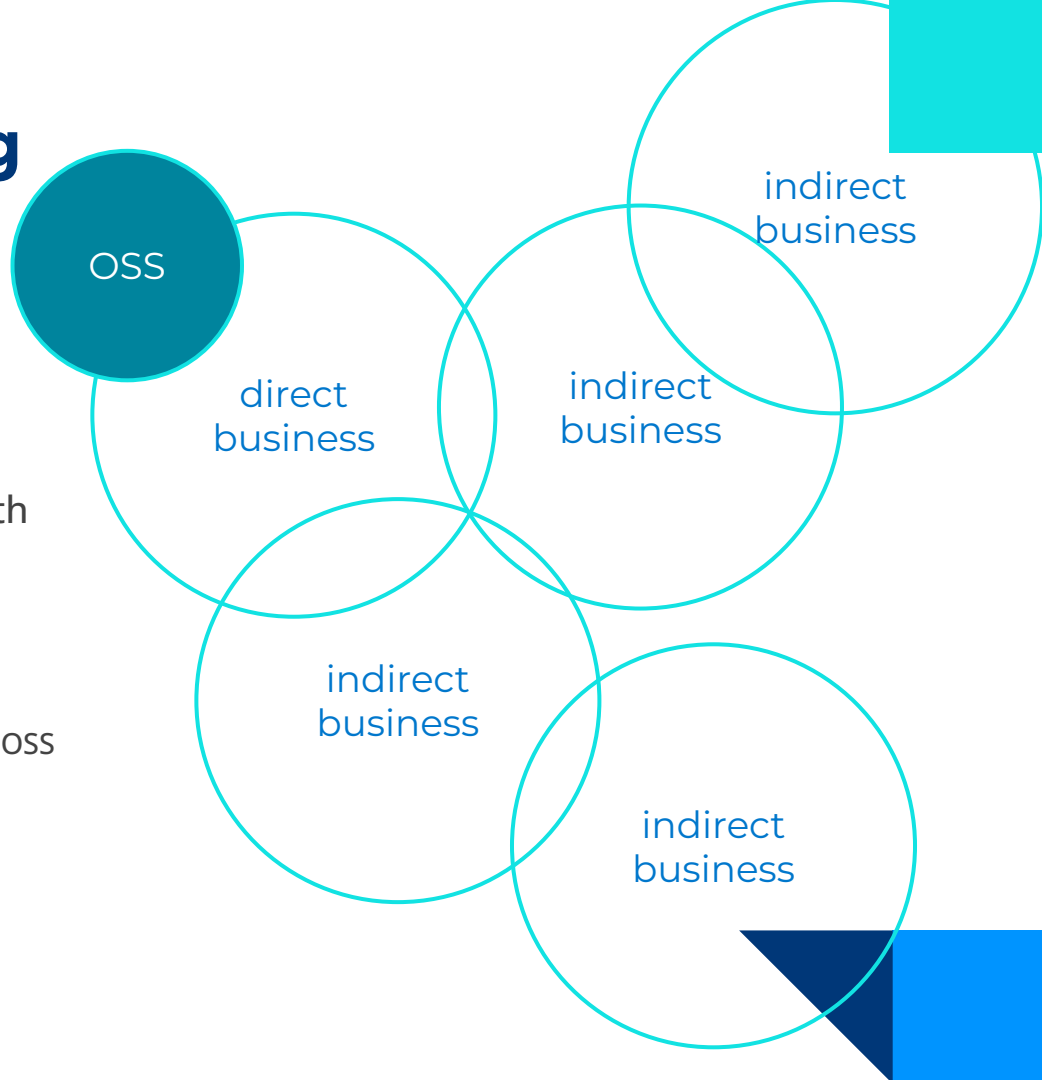


OSPOjp Themes

OSS Strategy & Hosting

- OSS Business Strategy Initiatives
 - To advance beyond OSS usage and license compliance to higher stages (participation, contribution, leadership)
- Analyze the challenges of businesses with varying levels of involvement with OSS
 - From direct involvement to indirect and multi-layered value relationships
 - OSS is essential to business
 - OSS itself does not generate profit
 - Profit is generated through the utilization of OSS

Visualizing these relationships enables explanation of OSS initiatives



OSS Strategy & Hosting: Motivation and Approach

- Motivation
 - A perceived "wall" when moving from mere OSS Usage to higher stages: **Participation, Contribution, and Leadership**
- Challenges & Hypotheses
 - Lack of clear pathways or role models for shifting from Usage to Contribution
 - A need for more concrete, referable OSS strategies
 - **Hypothesis:** Though "Your OSPO is Not My OSPO," commonalities and best practices should exist across various industries and business types
- Proposed Approach
 - Introduce and share typical OSPO examples for each industry/business sector
 - Mutual sharing of company OSPO initiatives via Lightning Talks (at future Meetups)

OSS Strategy & Hosting: Archetype Analysis

- Premise
 - We assume **common OSS activity challenges** exist for each archetype that leverages open source
- Archetype Examples
 - Linux Distribution Vendors
 - Consumer Electronics Vendors
 - System Integrators (SIs)
 - Telecommunications Carriers
 - Automotive Manufacturers
 - Semiconductor Vendors
 - Web Service Companies
 - Academia & Research Institutions
 - Corporate R&D Divisions
 - Government / Public Institutions

OSS Strategy & Hosting: Archetype Matrix (Working Draft)

Archetype	Linux Distribution Vendors	Consumer Electronics Vendors	System Integrators	Telecommunications Carriers
Business Overview	Linux technology service sales	Product sales	System contracting & solution development	Telecommunications service provision
Primary Objectives for OSS	Promotion and enhancement of own Linux distribution	Efficiency in product development and enhanced support	Improving development and maintenance efficiency	Ensuring quality and security across global supply chains in the OSS-based Software-Defined era
Initiatives to Achieve Objectives	• Expanding the user base • Strengthening the distribution • Ensuring project sustainability	• Adopting standard interfaces • Streamlining product development (supporting advanced features & rapid dev cycles) • Enabling long-term product support	• Expanding the lineup of DX solutions • Accumulating expertise in system development • Enhancing market presence • Reducing costs via OSS to improve competitiveness	• Establishing industry standards (Standardization) • Achieving vendor neutrality • Enabling long-term product support
OSS Activities to Implement	[High Priority] • Submitting patches • Participating in regular governance meetings (GB, AB, TSC)	[High Priority] • Reporting bugs • Opening issues • Presenting use cases • Researching, evaluating, and selecting OSS communities	[High Priority] • Submitting patches • Serving as Maintainers • Reporting bugs • Opening issues	[High Priority] • Reporting bugs • Opening issues • Presenting use cases • Community networking (seeking business partners)



OSS Strategy & Hosting: Archetype Matrix (Working Draft)

Archetype	Automotive Manufacturers	Semiconductor Vendors	Web Service Companies
Business Overview	Manufacturing and sales of vehicles	Expanding sales of manufactured chips (LSI, SoC, etc.)	Development and provision of Web services
Primary Objectives for OSS	Ensuring quality and security across global supply chains in the OSS-based Software-Defined era	Enabling the use of proprietary LSIs on OSS platforms	Achieving efficient feature delivery and operation of service platforms
Initiatives to Achieve Objectives	• Establishing industry standards (Standardization) • Achieving vendor neutrality • Enabling long-term product support	• Upstreaming of proprietary LSI drivers • Fostering solution development communities that utilize LSI capabilities	• Optimizing cloud maintenance costs
OSS Activities to Implement	[High Priority] • Reporting bugs • Opening issues • Presenting use cases • Community networking (seeking business partners)	[High Priority] • Submitting patches • Serving as Maintainers (patch reviews, etc.) • Reporting bugs • Opening issues • Presenting use cases	[Medium Priority] • Submitting patches • Reporting bugs • Participating in regular governance meetings (GB, AB, TSC) • Sponsorship

OSS Strategy & Hosting: Archetype Matrix (Working Draft)

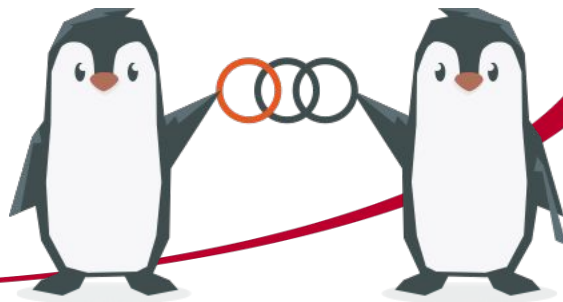
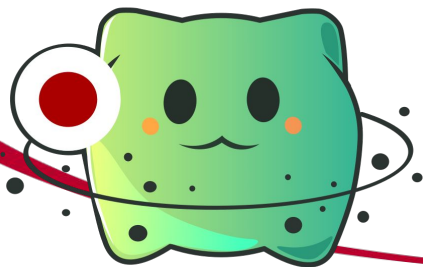
Archetype	Academia & Research Institutions	Corporate R&D Divisions	Government / Public Institutions
Business Overview	Publishing research results and gaining recognition	Publishing research results and business utilization	Provision of citizen services
Primary Objectives for OSS	Development of cutting-edge technology and education	Development of cutting-edge technology and commercialization	Efficient provision of widespread citizen services ↓ Achieving standardization (Horizontal deployment) ↓ Transitioning government software to OSS
Initiatives to Achieve Objectives	• Publishing academic papers (followed by presentations at OSS events) • Education through contribution to OSS	• Publishing academic papers (followed by presentations at OSS events) • Incorporating feedback through contribution to OSS	• Establishing frameworks such as OSS usage guidelines • Launching and revitalizing OSS communities (OSS Hosting) • Promoting InnerSource among municipalities
OSS Activities to Implement	[High Priority] • Presenting at Meetups • Presenting use cases • Community networking (seeking partners) • Forming local communities	[High Priority] • Presenting at Meetups • Presenting use cases • Community networking (seeking partners) • Forming local communities	[High Priority] • Formulating common standards • Forming local communities

OSS Strategy & Hosting: Key Insight

- Consistent Activities:
 - **Essential OSS activities** (patching, legal compliance, etc.) are largely consistent across all archetypes
- Divergent Strategies:
 - However, the **business impact** and **strategic goals** vary significantly
- Implication for OSPO:
 - Understanding your **Archetype** provides a strategic shortcut to tailoring the right OSPO model

For those who are interested

- Meeting: OSPO Local Meetup-Japan (Japanese Speaking)
 - With the support of the TODO Group and OpenChain Japan WG, it is held in the form of OSPO Local Meetup.
 - We recently got support from Cloud Native Community Japan
 - Meeting invitation page:
 - <https://community.linuxfoundation.org/ospo-local-meetup-japan-japanese-speaking/>
- Communication
 - Slack: thetodogroup.slack.com
 - #chapter-japan
 - Slack: openchain-japanwg.slack.com
 - #10_ospo-sg



Questions?